



# How to Buy from ONTILITY

## Buy Immediately by Prepaying:

- **Electronic Payment – Wire & ACH transactions**
  - Account Name: BBB Industries, LLC
  - Account Address: 29627 Renaissance Boulevard, Daphne, Alabama 36526
  - **Account Number: 4317103497**
  - Bank Name: Wells Fargo Bank, NA
  - Bank Address: 420 Montgomery St. San Francisco, CA 94104
  - Routing (Domestic): 121000248
  - Wire Swift (International): WFBIUS6S
  - Account Type: Commercial Checking

**\*\*\*PLEASE NOTE NEW BANK DETAILS AS OF APRIL 2, 2024\*\*\***

- **Credit Card**
  - Complete Credit Card Authorization Form (provided upon request).
  - Copy of driver's license required
    - Ontility, the solar brand of TERREPOWER under BBB Industries, builds a **3.5%** cash discount into our pricing, due to the majority of our customers paying on a cash basis. This discount is forfeited by requesting to pay by CC and the difference will be added to the order total.
- **\*\*Effective January 1, 2023, checks are no longer accepted\*\***
- **Send all remittances to [receivables@bbbind.com](mailto:receivables@bbbind.com)**

## Apply for Terms:

- **Required Items**
  - Completed and signed BBB Industries, LLC Credit Application.
    - Note: All pages of Terms & Conditions must be initialed at the bottom of each page.
  - Two Years of Financial Statements (Balance Sheet and Profit & Loss Statement).
- **Process**
  - Submit completed credit applications to [credit@ontility.com](mailto:credit@ontility.com)
  - Credit decisions will be decided and communicated within 5-10 business days.
  - All approved applications will be subject to annual review.
- **Credit Review Includes**
  - Analysis of Dun & Bradstreet Report.
  - Review of Ontility/BBB Industries, LLC purchase and payment history.
  - Review of Financial Statements.

## Sales Taxes:

- BBB Industries, LLC is registered and will assess sales tax in the following states: Alabama, Arizona, California, Florida, Idaho, Indiana, Louisiana, Maryland, Massachusetts, Michigan, Missouri, New Jersey, New York, North Carolina, Oklahoma, Tennessee, Texas, Vermont, & Wisconsin.
- Submit valid resale certificates to [taxes@ontility.com](mailto:taxes@ontility.com) with BBB Industries, LLC listed as the vendor/seller/supplier.

## Company Information:

- BBB Industries Global Headquarters: 29627 Renaissance Boulevard, Daphne, Alabama 36526
- Ontility Sales Office: 55 Waugh Drive, Suite 200, Houston, Texas 77007
- Federal ID #: 20-1662598
- Type of Business: Distributor and Remanufacturer of Solar Aftermarket Goods

**CREDIT APPLICATION**

DATE:

ACCOUNT NUMBER (IF KNOWN):

SALES REPRESENTATIVE:

**BUSINESS INFORMATION****Legal Company Name:**

Phone: Fax: E-mail:

**Registered company address:**

City: State: ZIP Code:

Date business commenced: State of Incorporation:

Number of Owners: Assumed Names: Parent Co.:

Public Co (Y/N)? Yes No

 Sole proprietorship  Partnership  Corporation  Other

Fed. Tax No.: Tax Filing Status (Company, Partnership, etc.): DUNS No.: Registration No.:

Contractors' License No.: Type of License: Annual Sales: Credit Limit Requested:

**Primary business address:**

City: State: ZIP Code:

How long at current address?

Website: E-mail:

Contact Name: Phone:

**Ship to address:**

City: State: ZIP Code:

Ship to contact name: E-mail: Phone:

**Bill to address:**

City: State: ZIP Code:

Billing Contact Name: E-mail: Phone:

**BANK INFORMATION**

Bank name:

Bank address:

City: State: ZIP Code:

Type of account/Account Number:

 Savings Savings Account Number: Checking Checking Account Number: Other Other Account Number:**BUSINESS/TRADE REFERENCES**

Company name: Contact name:

Address:

City: State: ZIP Code:

Phone: Fax: E-mail:

Type of account:

Company name: Contact name:

Address:

City: State: ZIP Code:

Phone: Fax: E-mail:

Type of account:

BUSINESS/TRADE REFERENCES CONTINUED:		
Company name:		Contact name:
Address:		
City:	State:	ZIP Code:
Phone:	Fax:	E-mail:
Type of account:		

PHOTOVOLTAIC BACKGROUND	
Have you installed a PV system? (If no, please skip this section.)	Are you a Certified PV Installer? (If so, please provide a copy of the license or certification.)
How many years have you been installing?:	How many PV systems have you installed?
What is your largest PV installation?	
Type of Installs:	How many in the last year?:
<input type="checkbox"/> Commercial	
<input type="checkbox"/> Residential	
<input type="checkbox"/> Other	

**OWNERSHIP/JUDGMENT HISTORY**  
Please provide the names(s) of owners, partners, or corporate officers:

Name:	Title:	% Owned
Address:	<input type="checkbox"/> Own <input type="checkbox"/> Rent	Social Security No.:
Name:	Title:	% Owned
Address:	<input type="checkbox"/> Own <input type="checkbox"/> Rent	Social Security No.:
Name:	Title:	% Owned
Address:	<input type="checkbox"/> Own <input type="checkbox"/> Rent	Social Security No.:
Have any of the owners/officers ever filed for bankruptcy or become insolvent?	If yes, when?	What chapter?
Has the Company ever had any judgments or Hens placed or filed against it?	If yes, when?	Explain in detail:

(1) All requests for credit must be accompanied by financial statements for previous 2 years and signed Authorization to Release Bank and Trade Information.

(2) If purchasing entity is a subsidiary and the financial statements submitted are those of the parent company, the credit application must be accompanied by a completed credit application of the parent company and executed guarantee form from the parent company.

(3) If the bill to is different from the Customer, a completed credit application and financial statements must be provided by the Bill To Company along with the executed guaranty form.

(4) Applicable sales tax will be charged on all orders, as required under applicable law, unless a valid Sales and Use Tax certificate is on file. Charges for sales taxes will not be refunded on any orders placed prior to receipt of your certificate.

**Certification and Agreement**

The applicant for credit by execution of this Application, warrants and represents that the statements of fact furnished are true and correct. I/We hereby authorize BBB Industries LLC. and its affiliated companies to investigate all references and customary credit information sources, including contacting bank and trade references and authorizing the release of credit information by telephone, and obtaining credit reports regarding my/our credit and financial responsibility for the purpose of obtaining credit and for periodic review for the purpose of maintaining the credit relationship. I/We do hereby expressly agree that all purchases now made and which may hereafter be made shall be upon the Terms and Conditions of Sale set forth on the last page of this Credit Application and the then current RMA Procedures.

Signature: \_\_\_\_\_  
 Print Name: \_\_\_\_\_  
 Title: \_\_\_\_\_ Date: \_\_\_\_\_

**Personal Guaranty**

In consideration of the extension of credit by BBB Industries, LLC ("BBB") to the Customer (identified at the beginning of the Credit Application) and of said Customer's indebtedness to BBB, the Undersigned hereby unconditionally guarantees the immediate payment when due of all monies owed at any time by said Customer to BBB. The obligation of the Undersigned shall not be terminated or changed in any aspect notwithstanding any circumstances or occurrence whatsoever which otherwise might terminate or change the obligation of the Customer. The Undersigned hereby consents and agrees to all of the terms and provisions of the above "Certification and Agreement" as if fully set forth herein. Without limitation of the foregoing, the Undersigned also unconditionally guarantees the payment by the aforesaid Customer to BBB of any and all finance charges, attorneys' fees and collection costs. The Undersigned shall be personally obligated and liable hereon regardless of the inclusion hereunder of a corporate name or office. The term "Undersigned" shall mean each person whose signature appears below regardless of number or gender.

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Printed Name*

\_\_\_\_\_  
*Printed Name:*

\_\_\_\_\_  
*Printed Name*

\_\_\_\_\_  
*Social Security Number*

\_\_\_\_\_  
*Social Security Number:*

\_\_\_\_\_  
*Social Security Number*

\_\_\_\_\_  
*Address*

\_\_\_\_\_  
*Address:*

\_\_\_\_\_  
*Address*

\_\_\_\_\_  
*City/State/Zip:*

\_\_\_\_\_  
*City/State/Zip:*

\_\_\_\_\_  
*City/State/Zip*

Initials:

**CUSTOMER'S AUTHORIZATION TO RELEASE BANK AND TRADE INFORMATION**

**Attention: Bank and Trade References**

Please provide information on all accounts listed as well as any loan information.

The undersigned \_\_\_\_\_ ("Customer") hereby authorizes the bank to release bank information and experience to BBB Industries, LLC. for the purpose of establishing and/or updating credit information. Information released shall include line of credit limit, loan balance, excess available, and covenant compliance. This authorization shall be continuing in nature and may be used periodically to obtain updated information. Complete information should be sent directly to [credit@ontility.com](mailto:credit@ontility.com) -----  
All information will be held confidential.

Contact: \_\_\_\_\_ Phone No: \_\_\_\_\_  
Checking Account: \_\_\_\_\_ Loan No: \_\_\_\_\_  
Savings Account: \_\_\_\_\_ Bank Fax No: \_\_\_\_\_

AUTHORIZED OFFICER SIGNATURE

PRINT NAME & TITLE

DATE

Initials:

## TERMS AND CONDITIONS OF SALE FOR SOLAR PRODUCTS

**By purchasing from BBB Industries, its affiliates or assigns ("Seller"), Customer agrees to these Terms and Conditions of Sale:**

### 1. GENERAL

All sales of Materials shall be made only upon these Terms and Conditions of Sale and NOT any purchase order or other document of Customer. Seller's failure to object to any terms which conflict with these Terms and Conditions shall not be deemed a waiver of objection thereto. Any change to these Terms and Conditions must be specifically agreed to in writing by a duly authorized representative of Seller. Seller reserves the right to correct any typographical error or decline orders. Seller reserves the right to assign the order, its rights, or delegate its performance in whole or in part hereunder. Customer, however, shall not assign its rights or duties hereunder without the express prior written consent of Seller.

### 2. PRICES

Prices, title, and risk of loss are ExWorks Seller's warehouse. Prices are subject to change without notice and do not include taxes, duties, freight, or packaging. Seller's quotations are open for acceptance within 3 days of the quotation ate. Seller reserves the right to amend pricing to correct errors or omissions. Customs, duties, taxes shall be responsibility of Customer.

### 3. DELIVERY

Delivery to Customer occurs when Materials are delivered to Customer, the carrier or Customer's agent at Seller's warehouse, whichever occurs first. Delivery dates are best estimates only and time is expressly not of the essence. Late or partial delivery does not entitle Customer to cancel its order. Seller shall not be liable for any damage or injury arising from a delay in delivery. In the event of delivery by installments, Customer is not entitled to treat the delivery of faulty Materials in any one installment as a repudiation of the entire agreement.

### 4. INSPECTION

Customer shall inspect the original packaging within 3 days of the delivery date to determine that the correct product was shipped and received in good condition. Unless Customer notifies Seller within such 3 days specifying any obvious damage or defect or other objection to materials, it shall be conclusively deemed, as between Customer and Seller, that Customer has fully inspected and acknowledges that the materials comply with the purchase order.

### 5. WARRANTY AND RETURNS

SELLER MAKES NO WARRANTIES, EXPRESS OR IMPLIED, AS TO THE CONDITION, MERCHANTABILITY, FITNESS FOR PARTICULAR PURPOSE, OR ANY OTHER MATTER CONCERNING THE MATERIALS AND CUSTOMER ACCEPTS THE MATERIALS "AS IS, WHERE IS". Seller makes no representation concerning patents, trademarks, trade names or service marks (collectively "Patents") of any of its Materials. Seller's obligation for patent infringement is expressly limited to any indemnification which Seller's vendor of the Materials has agreed in writing to provide (or by operation of law has been deemed to provide) to Seller.

SELLER DOES NOT ADOPT OR AFFIRM ANY WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE WARRANTIES OF MERCHANTABILITY OR FITNESS FOR PARTICULAR PURPOSE, MADE BY THE MANUFACTURERS OF ANY OF THE MATERIALS. Where available and assignable, Seller may transfer any warranties it receives from the manufacturer of the Materials to Customer. If any item to which a warranty applies proves to be defective during the specified warranty period under normal and proper use, storage, installation and maintenance in accordance with the directives, instructions and specifications of the manufacturer and such defect is not caused by a force majeure event, Seller, in its sole discretion shall assist Buyer to obtain replacement products that are not defective from the manufacturer.

From time to time, Seller may assist in providing information for rebates. Seller assumes no responsibility for the completeness or correctness of the rebate information, form or application and makes no warranty about the success of such application or the accuracy of the estimated rebate or grant amount, or the amount of the grant or rebate actually received, even if due to Seller's error or negligence.

IN NO EVENT SHALL SELLER BE LIABLE FOR ANY CLAIMS ALLEGING NEGLIGENCE OR WORSE OR FOR ANY INDIRECT, CONSEQUENTIAL, INCIDENTAL OR PUNITIVE DAMAGES (INCLUDING BUT NOT LIMITED TO LABOR ON LOCATION, SERVICE CALLS, REINSTALLATION, SHIPPING AND/OR PACKAGING EXPENSES TO RETURN MATERIALS, STORAGE COSTS, LOSS OF INCOME, PROFITS, OPPORTUNITY OR GOODWILL), REGARDLESS OF WHETHER OR NOT SELLER HAS ADVANCE NOTICE OF THE POSSIBILITY OF SUCH DAMAGES. IN ANY EVENT, SELLER'S MAXIMUM LIABILITY SHALL NEVER EXCEED THE PURCHASE PRICE FOR MATERIALS WHICH ARE THE SUBJECT OF THE CLAIM, WHETHER OR NOT THE MATERIALS HAVE BEEN INSTALLED OR MADE A PART OF THE IMPROVEMENT TO REAL OR PERSONAL PROPERTY.

### 6. RETURNS

No Materials may be returned without the express written approval of Seller and the receipt of Seller's RMA number. All returns shall be subject to Seller's then current RMA Policy and the failure to comply with such shall be reason for rejection of any RMA request. If approved, returns are for credit only and shall be subject to a restocking charge of 15% plus shipping charges. Unless otherwise instructed by Seller's CEO or VP, Operations, Materials approved for return must be returned in original packaging within 20 days of Seller's issuance of the RMA number, freight pre-paid, clearly marked with Seller's RMA number and be accompanied with a copy of Seller's invoice. Application of the warranty, if any, shall be determined by Seller technical staff after return, inspection and if necessary, an investigation of the claim. Any unauthorized returns shall be returned to Customer at Customer's sole cost and expense.

### 7. CANCELLATIONS AND RESCHEDULES

All sales are final. Special orders, non-stock, or custom built items are non-cancelable, non-returnable. Any requests to cancel or reschedule orders must

Initials:

be agreed to in writing and may or may not be accepted in Seller's absolute discretion. Without waiving any of its rights, Seller is entitled to recover its costs incurred and profits lost as a result of Customer's cancellation or rescheduling of an order.

## **8. PAYMENT**

Payments are due on demand but in any case must be paid without offset or deduction. If Customer is approved for credit, such payment shall be due no later than 30 days of the date of invoice. Interest at 18% per annum (or the maximum rate allowed by law if less) will be payable on any amount outstanding for longer than 30 days. If Customer fails to timely and properly pay or perform any obligations to Seller, Customer (i) Customer shall be obligated to pay immediately all other sums then or thereafter owing by Customer to Seller and (ii) Seller may stop all shipments of Materials to or for the benefit of Customer and withhold all performances by Seller until all of Customer's failures of performance have been fully cured and rectified. Customer shall be responsible for all reasonable legal fees, costs and expenses incurred by Seller if Customer's late payment results in collection efforts.

## **9. SECURITY INTEREST**

Seller shall have a purchase money security interest in all Materials, and to any proceeds from the disposition of the Materials, until all of Customer's obligations arising from the sale of such Materials have been fully paid and performed. Customer agrees to execute any financial statements or other documents which Seller may request in order to protect Seller's security interest. Customer expressly authorizes Seller to execute such security documents on Customer's behalf and hereby designates Seller its attorney-in-fact for such limited purposes. In addition to the rights and remedies granted by these Terms and Conditions, Seller shall have all rights and remedies of a secured party under the Uniform Commercial Code, which rights shall be cumulative.

Customer, in the ordinary course of its business, shall be entitled to resell Materials in which Seller has retained a security interest as long as Customer promptly pays for such Materials and applies all amounts received for such Materials to its payment obligations to Seller for such Materials. All payment rights arising from the resale of such Materials or otherwise (such as, for example, payment rights under insurance policies) shall be and hereby are collaterally assigned to Seller. Seller may require Customer to disclose all pertinent facts as to any assigned receivable(s) and may notify, and assert the assigned claim as to, any third party. Customer shall retain the right to collect such receivables as long as Customer performs its obligations to Seller with respect thereto. Amounts collected by Customer upon such assigned receivables shall be immediately paid to Seller and Customer shall not use any such amounts for its own account or benefit.

## **10. REPRESENTATIONS OF PERFORMANCE.**

Each time Customer places an order to Seller, Customer represents and warrants that as of the date of the order, it has not ceased to pay its debts in the ordinary course of business, that it can pay its debts as they become due and that it is solvent and financially able to pay the purchase price of materials. Seller's performance is expressly in reliance of these representations and warranties. Promptly upon Seller's demand, Customer shall provide adequate assurance of Customer's ability to perform and a failure to do so shall constitute a breach giving rise to Seller's remedies.

## **11. EXPORT CONTROL REGULATIONS**

Some or all of the Materials supplied by Seller may be subject to export control regulations. Such Materials may not be imported or exported by Customer without prior approval of the relevant authorities. It is the responsibility of Customer to obtain such approval. Under no circumstances will Seller be liable for any loss or damage incurred by Customer as a result of Customer's contravention of any export control regulations.

## **12. LAW, MEDIATION, WAIVER**

This sale is entered into in Harris County, Texas and is governed by the laws of the state of Texas without giving effect to the principles of conflict of laws. All disputes which may arise regarding an agreement or these Terms and Conditions shall be determined by the state district court of Harris County, Texas, without prejudice to Seller's right to bring such dispute before any other competent court. Customer hereby expressly submits and consents to jurisdiction of the state district courts of Harris County, Texas for the purpose of legal resolution. Before any court action or any proceeding is filed by either party involved in this transaction, the parties will endeavor to resolve the matter in mediation which will last a minimum of 4 hours. The parties shall equally bear the cost of the mediator. In the event that any of these Terms and Conditions is determined to be unenforceable, the other Terms and Conditions shall remain in full force and effect. Failure of Seller to enforce at any time any of the Terms and Conditions shall not be deemed a waiver of any of Seller's rights and shall not affect the validity of the sale or these Terms and Conditions of Sale.

## **13. ELECTRONIC SIGNATURES**

The use of electronically transmitted signatures (whether by facsimile or email) in place of the original signature is expressly allowed. The parties intend to be bound by the signatures on the electronically transmitted document and are aware that the other party will rely on the electronically transmitted signature, and hereby waive any defense of the enforcement of such terms based on the form of the signature.

Initials: